UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

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In the Matter

of

Case No. 00 B 41065

RANDALL'S ISLAND FAMILY GOLF CENTERS, INC., et al.,

Debtor.

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May 4, 2000

United States Custom House One Bowling Green New York, New York 10004

Hearing Re: First Day Orders Cash Collateral Approval of DIP Loan.

B E F O R E:

HON. STUART M. BERNSTEIN,

Bankruptcy Judge.

1	RANDALL'S	ISLAND FAMILY GOLF CENTERS, INC.
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3	A P P E A R A	NCES:
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7		Attorneys for Debtors
8		One New York Plaza
9		New York, New York 10004
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11	BY:	IRA S. SACKS, ESQ., of Counsel
12		-and-
13	BY:	BRAD SCHELER, ESQ., of Counsel
14		-and-
15	BY:	LAWRENCE A. FIRST, ESQ., of Counsel
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18	MORGAN	, LEWIS & BOCKIUS, LLP
19		Attorneys for Chase Manhattan Bank
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21		New York, New York 10178
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23	BY:	RICHARD S. TODER, ESQ., of Counsel
24		-and-
25	BY:	SCOTT TALMADGE, ESQ., of Counsel

1	RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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3	APPEARANCES (Continued):
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6	WONG FLEMING, ESQS.
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8	China Trust Comercial Bank
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12	BY: DANIEL C. FLEMING, ESQ., of Counsel
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1	RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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3	APPEARANCES (Continued):
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22	BY: LAURIE R. BINDER, ESQ., of Counsel
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1	RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
2	
3	APPEARANCES (Continued):
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5	CAROLYN S. SCHWARTZ
6	United States Trustee
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10	BY: BRIAN MASUMOTO, ESQ., of Counsel
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1	RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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3	PROCEEDINGS
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5	MR. SACKS: I think it probably makes
6	sense to take care of the two remaining First Day
7	Orders on DIP and cash collateral before we turn to
8	the year-end DIP and cash collateral.
9	THE COURT: All right.
10	MR. SACKS: The ordinary course
11	professionals. The U.S. Trustee's office has raised
12	an issue with respect to the accountants on the list
13	and we're prepared to delete the accountants and make
14	an application, if appropriate, under 327(a) rather
15	than 327(e).
16	THE COURT: You have a couple of
17	accountants.
18	MR. SACKS: The first two.
19	THE COURT: You're crossing them off
20	the list?
21	MR. SACKS: Yes. Other than that, I
22	just wait to hear the other objections and respond to

THE COURT: Mr. Masumoto.

23

them.

MR. MASUMOTO: Your Honor, with the

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 accountants being removed, I think our office was
- 3 concerned about certain clarification. We were
- 4 concerned that, again, some of the -- I think some of
- 5 the professionals were Canadian professionals, so we
- 6 wanted to make sure -- the representation made to our
- 7 office is although they're Canadian, they will be
- 8 performing services for the Debtor.
- 9 The services they may be performing for
- 10 the Canadian entities will not be paid by the estate.
- 11 I also want identification as to the various local
- 12 counsel, which Debtor they're working for.
- MR. SACKS: With respect to the
- 14 Canadian issue, I can make that representation. With
- 15 respect to the specific counsel and which entity they
- 16 work for, I have to check back with my client on
- 17 that.
- 18 THE COURT: Why does the Debtor need
- 19 Canadian counsel?
- 20 MR. SACKS: The Debtor has Canadian
- 21 subsidiaries and from time to time in connection with
- 22 the Canadian subsidiaries, Canadian counsel will have
- 23 to be retained for issues about owning something in
- 24 Canada.
- 25 THE COURT: Are they Debtors? If

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 they're doing work for non-Debtor subsidiaries, why
- 3 do they have to be retained?
- 4 MR. SACKS: The example with respect to
- 5 KPMG, it's my understanding that work was done for
- 6 the Debtor in connection with the potential sale of
- 7 something in Canada; but it was the Debtor that was
- 8 going to be selling something in Canada. That was
- 9 work I don't know that's going to go forward in the
- 10 future.
- 11 THE COURT: Does the Debtor own any
- 12 assets in Canada, other than the stock in the
- 13 subsidiary?
- MR. SACKS: No.
- 15 THE COURT: Why don't we wait to see
- 16 the application.
- 17 MR. MASUMOTO: Fine, Your Honor.
- 18 Another concern was with respect to the -- normally
- 19 we have a sort of form affidavit of disinterestedness
- 20 indicating just sort of any sort of contacts, and so
- 21 forth, that apply to the professionals and we did
- 22 want to see at least some statement regarding their
- 23 connections. Furthermore --
- 24 THE COURT: Disinterestedness or lack
- 25 of adverse interest?

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 MR. MASUMOTO: Under 327(e) lack of
- 3 adverse interest. Also, as to subsequent ordinary
- 4 course professionals, that they at least be prepared
- 5 to fill out that same statement and file it with the
- 6 Court before they're authorized.
- 7 MR. SACKS: We have no problem with
- 8 that, Judge.
- 9 THE COURT: How do you want to proceed
- 10 with that? Do you want to put this on hold until you
- 11 submit the Affidavits?
- MR. SACKS: One of the things I
- 13 discussed with Mr. Masumoto this morning was
- 14 submitting the -- having the Order signed and
- 15 submitting the Affidavits and if there is an issue,
- 16 we'll bring it back up.
- 17 THE COURT: Do you have any objection
- 18 to that procedure?
- 19 MR. MASUMOTO: No, Your Honor. I think
- 20 that will be fine.
- 21 THE COURT: Do you have a form of an
- 22 order to sign?
- 23 I'll save you an extra trip up here.
- 24 Why don't we do the other Order.
- 25 MR. SACKS: I don't know whether there

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 was any objection from anybody else.
- 3 THE COURT: As to the business forms.
- 4 MR. SACKS: Ordinary course
- 5 professionals.
- THE COURT: Yes, sir.
- 7 MR. TODER: Richard Toder, Morgan,
- 8 Lewis & Bockius for Chase. I'm here with Scott
- 9 Talmadge of the same office. With regard to the bank
- 10 accounts, centralized cash management, is that where
- 11 we are this morning? I apologize.
- 12 THE COURT: You have to speak up it's
- 13 hard to hear.
- 14 MR. TODER: I wanted to make sure I was
- 15 on the right motion at this point, Your Honor. I was
- 16 having trouble also.
- 17 THE COURT: Let me ask if there is
- 18 anybody who wants to be heard with respect to the
- 19 ordinary course professionals motion? Let the record
- 20 reflect there is no response. Let's move on to the
- 21 other one.
- MR. SACKS: On the continuing use of
- 23 centralized cash management system and bank accounts,
- 24 I understand there are specific concerns that parties
- 25 have raised. We need to be able to continue to use

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 these accounts. I think we can deal right now with
- 3 the issues. I know Mr. Masumoto has this and Mr.
- 4 Toder.
- 5 MR. MASUMOTO: Your Honor, we had asked
- 6 the Debtor to confirm for us that the accounts will
- 7 be either under \$100,000 protected by FDIC insurance
- 8 or they were properly collateralized bank accounts to
- 9 qualify under Section 345 of the Code.
- 10 My understanding is that that is either
- 11 applicable to insurance or that they will comply with
- 12 the collateralization requirements.
- 13 MR. SACKS: That is correct, Your
- 14 Honor.
- 15 MR. MASUMOTO: Your Honor, the other
- 16 issue is that, as indicated in the motion, the
- 17 Debtors indicate they have approximately 282 bank
- 18 accounts. Normally, as Your Honor knows, our office
- 19 generally prefers that Debtors stamp "DIP" on their
- 20 checks.
- 21 I have been advised and I've asked the
- 22 Debtors to represent that that's impractical under
- 23 their system, and based upon that representation, I
- 24 think we'll accept --
- 25 THE COURT: I thought all the checks

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 were issued by only one bank account.
- 3 MR. SACKS: There are 282 bank
- 4 accounts, Judge. Each of the --
- 5 THE COURT: Doesn't sound like a
- 6 unified cash management system.
- 7 MR. SACKS: It flows up, back out and
- 8 back in.
- 9 MR. MASUMOTO: The other concern I had,
- 10 I thought there had been conversations and
- 11 suggestions that there will be certain assets that
- 12 will be liquidated and that perhaps certain Debtors
- 13 will be liquidated.
- 14 My inquiry was as to whether or not,
- 15 specifically with respect to the entities that were
- 16 likely to be liquidated, that at least with respect
- 17 to those they stamp "DIP"; my concern being that
- 18 those are the ones most likely to be vulnerable in a
- 19 case of administrative insolvency, and so forth, and,
- 20 therefore, I would have a particular concern.
- 21 My understanding is, obviously, they're
- 22 not liquidating all the companies. If they were a
- 23 small enough number, they could make an effort in
- 24 those cases to stamp "DIP." Again, I'll defer to
- 25 counsel.

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 MR. SACKS: Your Honor, I think that
- 3 the right time to consider doing that, which we're
- 4 happy to consider doing is when we get to a point
- 5 where we have an auction motion or sale of property
- 6 motion on, which would result in one of the Debtors
- 7 ceasing to go from operating to non-operating --
- 8 THE COURT: Is this issue about
- 9 stamping only until they run out of the existing
- 10 business forms and then "DIP" is going to be printed
- 11 on the new ones?
- 12 MR. MASUMOTO: Yes, Your Honor. My
- 13 understanding is any new checks will be ordered as
- 14 DIP checks.
- 15 THE COURT: The problem is they don't
- 16 know who is going to be liquidated now.
- 17 MR. MASUMOTO: That's the
- 18 representation made. I understand that. I wish to
- 19 articulate for the Court my concern because we've had
- 20 a number of cases that I understand were being
- 21 administratively insolvent.
- I think in those cases the
- 23 administrative creditors certainly should have a
- 24 right to be well aware of who they're dealing with.
- THE COURT: I guess if they've gotten

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 checks, it's not a problem.
- 3 MR. MASUMOTO: Past checks.
- 4 THE COURT: How do you propose to
- 5 resolve this?
- 6 MR. SACKS: Your Honor, I think --
- 7 THE COURT: It's potentially true with
- 8 every vendor or every creditor who deals with this
- 9 Debtor.
- 10 MR. MASUMOTO: I understand. I thought
- 11 the remedy suggested by counsel is acceptable to the
- 12 extent that they've retained Keen. To the extent
- 13 they've identified a Debtor that's likely to be
- 14 liquidated, that an effort be made in those cases for
- 15 those particular Debtors.
- 16 MR. SACKS: I think in connection with
- 17 an approval Order, if we have an Order which is
- 18 offering for sale, and subject to the Court's
- 19 approval, all of the property of a particular Debtor,
- 20 so that Debtor will go from operating to
- 21 non-operating in connection with that Order to the
- 22 extent that the checks haven't run out, we can start
- 23 stamping them.
- 24 THE COURT: He's saying once you start
- 25 marketing a property, say through Keen, that's the

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 point at which creditors should know that company is
- 3 going to go out of business.
- 4 MR. SACKS: It may not. Depends on
- 5 whether the property is sold.
- 6 THE COURT: In the ordinary course you
- 7 would put "DIP" on the checks whether or not it was
- 8 being sold.
- 9 MR. SACKS: Understood. I think the
- 10 notion of doing that even with respect to 34
- 11 companies is what we're talking about, many, many
- 12 accounts and very heavy administrative burden.
- 13 THE COURT: Why would it be less if you
- 14 did it once you decided to sell the company?
- 15 MR. SACKS: I think it's one at a time
- 16 and also further down the road. We don't know how
- 17 long it's going to be before these properties start
- 18 to get sold.
- 19 THE COURT: Does anybody else want to
- 20 be heard on this?
- 21 MR. TODER: On this motion or this
- 22 particular piece of the motion?
- 23 THE COURT: Let me hear the rest.
- 24 Maybe it makes sense to hear all the objections at
- 25 once.

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 MR. MASUMOTO: One final housekeeping.
- 3 It's my understanding that the provision referring to
- 4 later filed affiliates will be eliminated.
- 5 THE COURT: Your turn.
- 6 MR. TODER: Thank you, Your Honor.
- 7 Generally, Your Honor, we have no problem with the
- 8 motion, with the relief being sought. I would call
- 9 to Your Honor's attention that on page 2 of the Order
- 10 proposed the last decretal paragraph on that page
- 11 refers to the transfer of monies between Debtors.
- 12 As Your Honor signed this morning a
- joint administration for procedural purposes only,
- 14 and we have a concern that there should be added to
- 15 the Order, a provision that the Debtors will, in
- 16 fact, maintain books and records of transfers to and
- 17 from the respective Debtors or affiliates of the
- 18 Debtors.
- 19 THE COURT: I quess I thought that was
- 20 implicit in this. Obviously it's not authorizing
- 21 transfers of rights and property. You're just moving
- 22 money around and maintaining records so you know
- 23 which Debtors have claims against which other
- 24 Debtors.
- 25 MR. TODER: I'd feel more comfortable

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 were it added to the Order.
- 3 MR. SACKS: I have no problem agreeing
- 4 to that and we could write it into the Order.
- 5 THE COURT: Okay.
- 6 MR. TODER: May I go a step further,
- 7 Your Honor?
- 8 THE COURT: Sure.
- 9 MR. TODER: I think it's helpful. What
- 10 I would request is that on a monthly basis a schedule
- 11 be prepared which shows -- not just prepared, but
- 12 disseminated to parties in interest which shows, in
- 13 effect, what the pluses and minuses are so we have a
- 14 sense of where the assets are. This could become
- 15 important later on because different creditors are at
- 16 different levels.
- 17 THE COURT: Do you have any problems,
- 18 Mr. Sacks?
- 19 MR. SACKS: Not other than if it
- 20 becomes something we have to mail out to a million
- 21 people.
- 22 THE COURT: I'm not asking you to mail
- 23 it out to a million people. You can attach it to the
- 24 monthly operating report and you have one creditor
- 25 here making a specific request for that. I believe

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 he has a lien.
- 3 MR. SACKS: I have no problem if it
- 4 doesn't become an administrative burden.
- 5 THE COURT: We'll deal with it if it
- 6 becomes an administrative burden.
- 7 MR. TODER: Lastly, with respect to
- 8 this motion. Let me back up. Chase Manhattan Bank
- 9 has been the concentration bank and is involved with
- 10 a fairly large number of the accounts. I have no
- 11 idea what the intent of the Debtor is with respect to
- 12 maintaining that going forward.
- 13 To that extent I wish to call to the
- 14 Court's attention the fact that ordinary customary
- 15 fees, charges and expenses will indeed be applicable
- 16 and there is nothing in the Order that refers to
- 17 authorization to pay that, I think it's ordinary
- 18 course. I just want the Court to be aware of it.
- 19 THE COURT: Sounds like ordinary course
- 20 to me.
- 21 MR. TODER: I have no trouble --
- MR. SACKS: We're paying the fees and
- 23 we'll continue.
- MR. TODER: Even if they haven't --
- 25 THE COURT: I think you have the

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 leverage on that one.
- 3 All right, now with respect to the
- 4 issue regarding the standing, I'm going to require
- 5 you to stamp the checks anytime Keen or somebody else
- 6 starts marketing a subsidiary because at that point I
- 7 think the creditors dealing with the subsidiary ought
- 8 to know what destined for.
- 9 MR. FLEMING: Can I address the Court?
- 10 THE COURT: Who do you represent?
- 11 MR. FLEMING: China Trust Bank and
- 12 China Trust Commercial Bank. My ability to address
- 13 any of the points, any of the motions filed today, is
- 14 going to be very difficult because of the lack of
- 15 adequate notice we received. I'm here because --
- 16 THE COURT: I hope you have no
- 17 objection to the Order of joint administration.
- 18 MR. FLEMING: No, not on that, but on
- 19 some of the more critical issues. I'm only here
- 20 because we heard from the principal that there was
- 21 going to be a filing today. I didn't receive any
- 22 information from the attorneys for the Debtors. My
- 23 client didn't.
- I only got some of the documents that
- 25 are based on this motion by fax about a half hour

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 before I left my office in Philadelphia to come up
- 3 here for the motion, so we were able to confirm the
- 4 bankruptcy filing thanks to a news wire.
- 5 So, my ability to really address much
- of what's going to be ruled on today is going to be
- 7 substantially compromised due to the poor notice that
- 8 I received and poor notice my client received about
- 9 what's going on here today.
- 10 THE COURT: This is just an emergency
- 11 hearing. There will be a final hearing in two or
- 12 three weeks and you'll have an opportunity to address
- 13 those issues then. This is in the nature of a
- 14 hearing for TRO.
- 15 MR. FLEMING: I want to make sure you
- 16 understand, Judge, because I may not be addressing
- 17 anything specifically doesn't mean my clients don't
- 18 have some kind of objection they otherwise would have
- 19 raised today.
- 20 THE COURT: I understand. Did you have
- 21 the papers when you came up on the train?
- 22 MR. FLEMING: I have portions I read as
- 23 I was coming up on the train.
- 24 THE COURT: Okay. All right.
- MR. SACKS: Do you want us to revise

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 the Order?
- 3 THE COURT: You can revise it and
- 4 deliver it tomorrow, if that makes more sense, but
- 5 why don't you do it on notice or at least run it by
- 6 the U.S. Trustee.
- 7 MR. TODER: We'll actually mark it up.
- 8 I don't think it's a big deal.
- 9 THE COURT: Either one. Frankly, it's
- 10 not going to be entered tonight.
- MR. SACKS: I can fax a copy to Mr.
- 12 Toder and Mr. Masumoto.
- One other procedural issue.
- 14 THE COURT: Why don't you give me your
- 15 first Order, the ordinary course.
- MR. SACKS: As I mentioned this
- 17 morning, we did not have the Zolfo, Cooper retention
- 18 this morning. We have it now. I know that with the
- 19 other professionals and it hasn't been served on
- 20 anybody and I understand that --
- 21 THE COURT: What are they being
- 22 retained for?
- 23 MR. SACKS: They are financial advisors
- 24 to the Debtors. They have been financial advisors to
- 25 the Debtors prepetition. Given what happened this

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 morning, which was thirty days subject to further
- 3 application, I'd like not to have to.
- 4 THE COURT: What's the monthly amount
- 5 you're going to pay them?
- 6 MR. SACKS: It's an hourly rate, Judge.
- 7 THE COURT: An hourly rate. No fixed
- 8 amount per month?
- 9 MR. SACKS: Just checking. It's their
- 10 regular hourly rate. Zolfo, Cooper estimates the
- 11 first month could be \$150,000.
- 12 THE COURT: Has the U.S. Trustee seen
- 13 the application?
- 14 MR. MASUMOTO: Not yet, Your Honor.
- 15 MR. SACKS: We just got it, Your Honor.
- 16 THE COURT: Why don't we -- I have to
- 17 give them an opportunity to look at it. It's a lot
- 18 of money and I suspect it's got some sort of
- 19 indemnification provision in it?
- 20 MR. SACKS: I know as of this morning
- 21 we had taken the other one out.
- 22 THE COURT: Has Chase seen it?
- 23 MR. SACKS: Your Honor, no one has seen
- 24 it. As a matter of fact, I've barely seen it.
- 25 THE COURT: You're in a perfect

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 position to argue for me to enter it. Let's put that
- 3 one aside. It can be dealt with tomorrow or next
- 4 week or something like that. The parties obviously
- 5 have to see it. If you want to settle it on notice,
- 6 I guess, or want to send it out on thirty days'
- 7 notice, you can do that.
- 8 MR. SACKS: I'd like not to be in a
- 9 position to nunc pro tunc it.
- 10 THE COURT: I'm not prepared to sign
- 11 it. Nobody has seen it.
- MR. SACKS: I understand. Perhaps we
- 13 could send it down and everyone can look at it.
- 14 THE COURT: If you send it down with a
- 15 letter that says they didn't object and U.S. Trustee
- 16 doesn't object, and I don't know who else would like
- 17 to object, that's fine.
- 18 MR. SACKS: Thank you, Your Honor.
- 19 THE COURT: Okay.
- 20 MR. SACKS: The central purpose for
- 21 this afternoon's hearing, Your Honor, is the motion
- 22 to approve the financial package, financial package
- 23 which includes the use of cash collateral on an
- 24 emergency basis for some period of time, say three
- 25 weeks, so that there is -- but whatever that period

1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.

- 2 of time is --
- THE COURT: This is just an emergency
- 4 hearing.
- 5 MR. SACKS: Yes. Interim emergency
- 6 hearing subject to a final hearing. The final
- 7 hearing I think needs to be after a Creditors
- 8 Committee is appointed, which I understand will be
- 9 about a week from now. Then as quickly thereafter as
- 10 the parties want, but in terms of the ability of this
- 11 Debtor to survive, that two or three-week period, it
- 12 needs the use of cash collateral.
- 13 THE COURT: How much cash collateral
- 14 are you going to need in the next three weeks?
- MR. SACKS: The projections.
- 16 THE COURT: I haven't seen any
- 17 projections.
- 18 MR. SACKS: The projections for the
- 19 next three weeks, which show a need for a little bit
- 20 north of \$7.1 million in ordinary expenses.
- THE COURT: 7 point what?
- 22 MR. SACKS: 7.1.
- MR. TODER: Over what?
- MR. SACKS: Three weeks.
- 25 THE COURT: By then there should be a

1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.

- 2 committee and counsel.
- 3 MR. TODER: Your Honor, when the
- 4 appropriate time comes, I'm going to ask for certain
- 5 relief which I think will address many of the
- 6 concerns of the Debtor, but not all, but it's sort of
- 7 before we get too far into the interstices of the
- 8 DIP --
- 9 THE COURT: Can you spell it?
- 10 MR. TODER: At some point I would like
- 11 to address that, Your Honor.
- 12 THE COURT: I just want to find out
- 13 what it would be.
- MR. SACKS: I can hand up a copy.
- 15 THE COURT: Do you have copies for --
- MR. SACKS: I do. I think I actually
- 17 already sent this over to Morgan, Lewis. Can I mark
- 18 this as Debtors' Exhibit 1, Your Honor?
- 19 THE COURT: Okay. Thanks.
- 20 (The above described document was
- 21 marked Debtors' Exhibit 1 for identification,
- as of this date.)
- 23 MR. SACKS: This basically shows about
- 24 \$8.2 million in receipts.
- 25 THE COURT: Do the dates indicate the

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 week ending?
- 3 MR. SACKS: The week ending, Your
- 4 Honor.
- 5 THE COURT: Have you basically spent
- 6 all the money that you were going to spend by the end
- 7 of May 5th, by the end of that week?
- 8 MR. SACKS: In looking at this list, I
- 9 believe that the closing costs referred to as
- 10 \$500,000 are the closing costs with respect to the
- 11 interim approval of the DIP financing. That has not
- 12 been spent.
- THE COURT: Okay.
- 14 MR. SACKS: Basically, this company
- 15 shuts down without the use of that cash. The cash is
- 16 for keeping the business going. It's in everybody's
- interest for the business to keep going.
- 18 THE COURT: What do you propose to give
- 19 the prepetition lender?
- 20 MR. SACKS: There's two different
- 21 things being given. With respect to Chase, we
- 22 believe that Chase is not fully secured. We have
- 23 offered in the proposed Order a replacement lien to
- 24 Chase as adequate protection to the extent that they
- 25 have valid perfected lien, the same type of property

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 as to which they have currently valid perfected first
- 3 liens. With respect to the other mortgagors --
- 4 THE COURT: When you say Chase is not
- 5 secured, do you mean that the cash is not their cash
- 6 collateral or that they are not validly secured in
- 7 other things?
- 8 MR. SACKS: Three things. There are
- 9 three aspects of that, Judge. The first is with
- 10 respect to the properties that have been given to
- 11 Chase as their security, much of which are leaseholds
- 12 or --
- 13 THE COURT: That's not going to be
- 14 liquidated in the next three weeks.
- 15 MR. SACKS: I understand that. This
- 16 really goes to -- in terms of even the level of their
- 17 security, the question is whether they're fully
- 18 secured. Are they entitled to something more? At
- 19 least in terms of the original discussions --
- 20 THE COURT: You just told me they are
- 21 undersecured.
- MR. SACKS: Yes.
- 23 THE COURT: Do they have a security
- 24 interest in the accounts receivable, the inventory,
- 25 the things you'll be turning into cash in the next

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 few weeks?
- 3 MR. SACKS: They do, but we believe
- 4 under existing law that with respect to the proceeds
- of much of what our cash is, that they don't have a
- 6 security interest because it is in the nature of
- 7 rents and not -- it's -- there are golf balls. The
- 8 golf balls are being hit by somebody and somebody
- 9 pays for hitting them, that's not being converted.
- 10 It's services with respect to that.
- 11 THE COURT: The way you usually deal
- 12 with that is they get a postpetition lien with
- 13 respect to what they had a prepetition lien --
- 14 MR. SACKS: That is what we offered.
- 15 THE COURT: They don't like that.
- 16 MR. TODER: That is we would like
- 17 something better. I will wait until counsel's done.
- 18 MR. SACKS: With respect to the other
- 19 prepetition lenders with security, what I call
- 20 mortgagors, including China Trust, we believe they
- 21 are fully secured and we have offered them current
- 22 payment of interest at the contract non-default rate.
- 23 THE COURT: Whose cash collateral are
- 24 you using? I thought Chase, that has the lien in the
- inventory, the accounts receivable, things you

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 normally consider as generating the cash collateral.
- 3 Does China Trust have any lien in that type --
- 4 MR. SACKS: China Trust has mortgages
- 5 and with respect to some properties of some of these
- 6 entities, we're going to be attempting to sell the
- 7 properties.
- 8 THE COURT: That's not really a cash
- 9 collateral problem, though. I mean, I understand it
- 10 may be arguably cash collateral once you do it, but
- 11 there is going to be an application to sell
- 12 properties and we deal with the rights of parties at
- 13 that time.
- MR. SACKS: We're surely going to
- 15 continue to use the properties subject to their
- 16 mortgage.
- 17 THE COURT: You can do that. That's
- 18 not cash collateral. I suppose they can make an
- 19 application for adequate protection. That's not what
- 20 we are here for today.
- 21 MR. FLEMING: China Trust's position is
- they have more than mortgages. They have financing
- 23 statements, as well, from the entities, the
- 24 subsidiary entities that they lent to and they are
- 25 perfected.

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 THE COURT: We're not arguing about
- 3 that. We're arguing about whether they are going to
- 4 sell any for collateral or convert any of the
- 5 collateral to cash within the next three weeks and it
- 6 doesn't sound like they are.
- 7 MR. SACKS: I think that's unlikely.
- 8 MR. TODER: Your Honor, if I may.
- 9 THE COURT: You have to keep your voice
- 10 up. I know it's a strain.
- 11 MR. TODER: I will. First of all, in
- 12 answer to Your Honor's question, yes, Chase has the
- 13 traditional security interest which covers anything
- 14 and everything you could ever come across in the
- 15 traditional security agreement collateral and I could
- 16 go through contract rights, general intangibles,
- inventory, equipment, you name it, it's there.
- 18 There is a separate issue over and
- 19 above the usual, which is traditional cash collateral
- 20 which deals with whether or not where you have a
- 21 mortgage and you have appurtenant to that mortgage
- 22 rents, profits, et cetera, whether or not -- what was
- 23 the example given of the golf ball being hit from the
- 24 property which exists, whether or not that would
- 25 qualify as being in the nature of rents, profits and

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 such.
- 3 THE COURT: Renting golf balls?
- 4 MR. TODER: You're renting the use of
- 5 the golf balls which leads to a cash component when
- 6 someone hands over \$4 to get the bucket of balls.
- 7 It's an issue and I would suggest it shouldn't be
- 8 resolved this afternoon.
- 9 THE COURT: I can't say I've ever heard
- 10 it put that way.
- 11 MR. TODER: That is why they hired me,
- 12 Your Honor.
- THE COURT: I'm not sure that's why
- 14 552(b)(2) was enacted.
- 15 MR. TODER: That has various provisions
- 16 which protect in the appropriate case.
- 17 THE COURT: You have a mortgage on the
- 18 golf balls?
- 19 MR. TODER: We have a mortgage on the
- 20 real estate and that which comes with it. That has
- 21 to be looked at on a mortgage by mortgage case.
- 22 There are also concession agreements of that sort
- 23 which we would suggest fall within the ambit of
- 24 contract rights, general intangibles.
- 25 If they do, Your Honor, as we'll come

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 to later, you'll see that this is, again, an area
- 3 where there is a significant disagreement with the
- 4 parties.
- 5 What I was addressing before, Your
- 6 Honor, is that and let me state this now, we're not
- 7 opposed to the use of cash collateral. We agree with
- 8 the Debtor that it makes sense. It has to be done.
- 9 Fortunately, the projections
- 10 demonstrate that there is no need for the use of the
- 11 DIP financing on an emergency basis today. Counsel
- 12 will argue as to the emergency and the exigent
- 13 circumstances, but on the dollars and cents of it,
- 14 there is no such need and what I was suggesting, Your
- 15 Honor, was that with regard to the replacement lien,
- 16 it ought to be a replacement lien on all of the
- 17 collateral. There is no harm. It's only to the
- 18 extent that there is diminution in our collateral.
- 19 We can't determine that now.
- 20 It's not right to give -- first of all,
- 21 we have a lien, we would argue, on virtually
- 22 everything. To the extent we didn't, there is no
- 23 reason we shouldn't have it on everything and we can
- 24 protect against a problem that could come up as we
- 25 will argue to Your Honor later.

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- What you should do today on the basis
- 3 of three hours' notice, in effect, is to grant the
- 4 use of cash collateral until we can schedule an
- 5 appropriate interim hearing with respect to the DIP
- 6 loan because they don't need the cash.
- 7 Just give us a real replacement lien at
- 8 this point and a lot of things will happen between
- 9 this afternoon and this evening and a week, not bad
- 10 things.
- 11 THE COURT: If they give you a
- 12 replacement lien, doesn't that undercut their ability
- 13 to get DIP financing?
- 14 MR. TODER: Good point, and the answer
- is no because what we'll do is add a proviso that
- 16 says if Your Honor grants the DIP loan agreement,
- 17 then, in point of fact, we will automatically go
- 18 immediately junior to the DIP lien.
- 19 THE COURT: To the extent you didn't
- 20 have a prepetition --
- MR. TODER: Exactly.
- 22 MR. SACKS: That solves one of three
- 23 problems.
- 24 THE COURT: That doesn't sound like a
- 25 problem.

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 MR. SACKS: That solves one of three
- 3 problems. The second problem is that it does not
- 4 seem to us that Chase's position or the group that
- 5 Chase is agent for ought to be advanced in this
- 6 interim period. If they have a perfected lien, we're
- 7 happy to give them a replacement lien in that regard
- 8 for the use of cash collateral. If they don't, they
- 9 shouldn't get one as a result of the use of cash
- 10 collateral.
- 11 THE COURT: I don't think anybody is
- 12 disputing that. That's the way it generally works.
- In other words, simplest example, if it
- 14 turns out they never filed the UCC for the inventory
- 15 and accounts receivable and you use it, it's not
- 16 their cash collateral and they're not entitled to any
- 17 replacement liens to the extent you didn't use their
- 18 cash collateral.
- 19 MR. TODER: Reluctantly, Your Honor,
- 20 we'll agree to that.
- 21 THE COURT: That's problem number two.
- 22 MR. SACKS: The last problem is with
- 23 respect to the need for DIP financing. We do not
- 24 expect to use the DIP financing in the next week or
- 25 two, on the one hand.

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 On the other hand, as everybody who is
- 3 involved in this knows, when you go into Chapter 11
- 4 the first thing people do, and it's already started
- 5 to happen, is vendors go crazy and they start --
- 6 THE COURT: I've heard that argument
- 7 before.
- 8 MR. SACKS: We had, somebody reported
- 9 to us had come into one of our facilities and was
- 10 trying to physically remove a tank from the facility
- 11 because they didn't think since it was sold to us
- 12 prepetition.
- THE COURT: You have tanks?
- 14 MR. SACKS: It is a tank that something
- 15 gets filled with.
- MR. TODER: He didn't mean an M-60.
- 17 MR. SACKS: The problem with that is
- 18 the notion that we don't have financing in place,
- 19 when the world has come to expect that when you go
- 20 in, you get interim financing and then there is a
- 21 subsequent hearing which will have a very negative
- 22 effect with vendors, with customers and employees.
- 23 It is something that will have a very negative
- 24 effect.
- 25 It's not something we should suffer for

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 the -- what will be with you two or three weeks
- 3 number one, and number two, if something bad happens,
- 4 we ought to have what is basically just a \$4 million
- 5 line in the interim, that if we don't draw on doesn't
- 6 cost us anything very much other than the \$500,000
- 7 commitment fee to protect this estate from something
- 8 seriously bad happening in the intervening time
- 9 period. I mean other than that, it sounds like we're
- 10 almost in agreement.
- 11 MR. TODER: Would Your Honor allow
- 12 argument on that point?
- 13 THE COURT: Sure.
- 14 MR. TODER: I guess, to review things
- in the normal situation, in the ordinary course,
- 16 eight out of ten, you have a situation where in
- 17 addition to cash collateral, you absolutely need
- 18 dollars and cents so they normally don't have the
- 19 luxury --
- 20 THE COURT: He's talking about, if
- 21 nothing else, the appearance of financing.
- 22 MR. TODER: I understand and I
- 23 recognize that. That's why I said in eight out of
- 24 ten where we do this, we have a situation where there
- 25 is a demonstrable need of cash or L/Cs being issued,

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 et cetera. We don't have that here and that's
- 3 important to note.
- 4 Secondly, I'm sort of old fashioned,
- 5 Your Honor, and one of the things about this district
- 6 as distinguished from some other districts is we
- 7 don't routinely on the basis of a few hours' notice,
- 8 do DIP loans. We normally require there to be some
- 9 real notice.
- 10 In point of fact, we did get a draft of
- 11 the Order at 4:30 yesterday early evening and we did
- 12 start to get the DIP loan agreement showing up later
- in the evening, but by the time I left at 9:30 in the
- 14 evening, we didn't have everything. We also had to
- 15 discuss things with our bank group today as to where
- 16 it's going. There has been no full time to go
- 17 through this.
- 18 What I would suggest to you, if this
- 19 argument is to hold forth in every single situation
- 20 in which there might be a DIP which would always have
- 21 the emergency, what will we do with vendors,
- 22 supplies, et cetera. Not really.
- 23 All that is necessary in the real world
- 24 is that you put forth a press release that says
- 25 "Congratulations, want to let you know we have been

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 able to use cash collateral. We're going to be
- 3 perfect. And indeed the Court has scheduled an
- 4 interim hearing on the DIP request. By the way, that
- 5 will be in a week, not in fifteen days or such."
- 6 What that does is gives rise to a lot
- 7 of things, not the least of which is the savings of
- 8 \$500,000 that may or may not be necessary based on
- 9 where we are and I'm not suggesting that's ultimately
- 10 where you come out.
- One of the things you'll see in the
- 12 papers -- one of the things that you'll see in the
- 13 papers, which I know Your Honor has not had a chance
- 14 to review thoroughly in the motion, is that in point
- 15 of fact there is an open solicitation or at least
- 16 invitation to Chase --
- 17 THE COURT: I've seen that.
- 18 MR. TODER: I apologize -- to come up
- 19 with a comparable competitive DIP. One of the things
- 20 that Chase and the other lenders --
- 21 THE COURT: How long would it take you
- 22 to come up with something?
- MR. TODER: A few days.
- THE COURT: How long?
- 25 MR. TODER: Assuming it's in the

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 affirmative, which I suspect it will be, I think
- 3 we'll come up with something by Tuesday, not a big
- 4 deal. If you pushed me, I'll try to do it before,
- 5 but as a practical matter, it might be a little bit
- 6 difficult.
- 7 Your Honor, what I'm suggesting here is
- 8 we do not need a rush to judgment under the facts of
- 9 this case. It just can't be demonstrated and 401(c),
- 10 I believe, irreparable means exactly that and the
- 11 normal examples of that do not include this.
- MR. SACKS: Your Honor, we had
- 13 discussions with Chase going back three weeks ago or
- 14 so in an attempt to arrange financing. It didn't
- 15 work out. We went to somebody else. We spent a lot
- 16 of time arranging financing. This company needs the
- 17 financing.
- 18 A week -- the cash flow projections
- 19 that Your Honor has shows two weeks from now cash
- 20 balance will be \$17,000. If we have a lot of rain
- 21 between now and then, we might be negative or we
- 22 might have to push some expenses around, but it's not
- 23 just a matter of cosmetics.
- 24 THE COURT: I guess, you know, either
- 25 we can adjourn the DIP financing with an

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 understanding that -- we can adjourn the DIP
- 3 financing for a few days with an understanding you
- 4 can use cash collateral as we discussed, or you can
- 5 go forward today and prove you'll be irreparably
- 6 harmed under the circumstances if you don't have a
- 7 \$15 million line of credit today because that's what
- 8 you'll have to prove.
- 9 MR. SACKS: It's \$4 million in the
- 10 interim period.
- 11 THE COURT: That's what you'll have to
- 12 prove.
- MR. SACKS: Can we take a few minutes,
- 14 Judge?
- 15 THE COURT: Sure. Just tell the
- 16 reporter when you're ready.
- 17 (Whereupon, at this point in the
- proceedings there was a recess, after which
- the proceedings continued as follows:)
- 20 MR. SACKS: Your Honor, what we'd like
- 21 to do, with the Court's permission, and I've spoken
- 22 to Mr. Toder and Mr. Masumoto about this, is put Mr.
- 23 Chang, the Chief Executive of the Debtor, on briefly
- 24 to explain why he believes that he needs the DIP
- 25 approved today and what will happen if the DIP

1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC. 2 doesn't get approved until sometime next week. 3 I don't think that will take very long 4 and then Mr. Toder or anybody else, Mr. Masumoto and 5 Your Honor can ask Mr. Chang whatever questions and then we can reflect on what he said or not said. 6 7 THE COURT: Okay. Go ahead call your 8 witness. 9 MR. SACKS: Dominick Chang. 10 DOMINICK CHANG, called as a 11 12 witness, having been first duly sworn by the Notary Public, was examined and 13 testified as follows: 14 15 16 DIRECT EXAMINATION BY MR. SACKS: 17 18 Mr. Chang, what's your position with Q 19 the Debtors? 20 Α I'm the chairman and CEO of the 21 company. 22 To your understanding, under your 23 agreement with Magten and Pacholder, the current 24 proposed DIP lender, when was the first \$250,000 fee

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due?

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 A It was yesterday.
- 3 Q Was it paid yesterday?
- 4 A No.
- 5 Q Do you believe, to your understanding,
- 6 as someone involved in the business, that there is a
- 7 risk that Magten and Pacholder would walk from the
- 8 deal if they weren't paid their \$250,000 and the
- 9 other \$250,000 on approval?
- 10 A Clearly. As a matter of fact, we
- 11 thought they were going to be short term time frame,
- 12 we only have a day or so to pay.
- 13 Q I can't hear you, so I know they can't.
- 14 A Based on my understanding of the term
- 15 sheet, we had one day to accept this transaction and
- 16 pay the commitment fee \$250,000.
- 17 Q Was there a period of time, prior to
- 18 the time you negotiated the proposed DIP financing,
- 19 where you had discussions, where you and others on
- 20 behalf of the companies had discussions with Chase
- 21 concerning potential DIP financing?
- 22 A Yes.
- 23 O Were there competitive alternatives on
- 24 the table at the time you were negotiating with
- 25 Chase?

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- MR. TODER: Excuse me, Your Honor. I
- 3 hesitate to rise, but I thought the purpose of this
- 4 was to reflect on whether there was an irreparable
- 5 harm between today and 4,5 days from today. I don't
- 6 believe the negotiations with Chase have anything to
- 7 do with that.
- 8 THE COURT: I guess you're arguing that
- 9 he's going to lose his existing financing and their
- 10 willingness to come up to the plate.
- 11 MR. TODER: I accept that and didn't
- 12 object to the portion that dealt with his financing,
- 13 but when he goes on to the history of Chase, it seems
- 14 it's different. The documents speak for themselves
- 15 with regard to the other points.
- 16 THE COURT: What are you trying to
- 17 prove?
- 18 MR. SACKS: I'm trying to prove what
- 19 you said, Your Honor, that in negotiating with Chase
- 20 at a time when there is no other competitive
- 21 alternatives, the proposals we get from Chase are
- 22 unacceptable for this business.
- 23 What we're concerned about and what I
- 24 believe Mr. Chang will testify to is that we are
- 25 concerned, that Magten and Pacholder will disappear

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 and the serious willingness for Chase and its group
- 3 to make a very competitive proposal will then
- 4 dissipate.
- 5 THE COURT: Right now the present offer
- 6 is the only offer on the table. That's what I'm
- 7 considering.
- MR. TODER: I accept that.
- 9 THE COURT: I haven't heard Chase come
- 10 up and make a counteroffer.
- 11 MR. SACKS: The issue is whether there
- 12 is a risk of irreparable harm in this financing not
- 13 being approved today, the risk of that if it's not a
- 14 approved today, since we haven't paid the \$250,000 as
- 15 required that Magten and Pacholder will walk.
- We will be in a position on Monday or
- 17 Tuesday that we have no alternatives on the table and
- 18 no guarantee what we get from Chase will be anything
- 19 remotely approaching acceptable.
- 20 THE COURT: I understand.
- 21 O Mr. Chang, what was the nature of the
- 22 Chase proposal that was made back in the time period
- 23 before there was --
- 24 THE COURT: You don't have to go
- 25 through that because Chase hasn't made a proposal.

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- MR. SACKS: They made one before.
- 3 THE COURT: Right now the only proposal
- 4 is the existing proposal. I understand that. I'm
- 5 not counting on Chase to come up with anything. I
- 6 mean, I can't gauge the likelihood that if there is
- 7 no financing, Chase is going to come up to the plate
- 8 and offer financing. They haven't done it and this
- 9 is the only potential loan you have right now.
- 10 You've convinced me this is the only one.
- MR. SACKS: Okay.
- 12 Q At the time that you entered into
- 13 discussions with Magten and Pacholder about DIP
- 14 financing, why were you interested in getting the DIP
- 15 financing?
- 16 A For a couple of reasons, Your Honor.
- 17 Our business is very seasonal. It varies cash
- 18 flow-wise not only from quarter to quarter, month to
- 19 month, but sometimes week to week depending on
- 20 weather.
- 21 One of the reasons we want to use --
- 22 have the DIP financing are several-fold. One, for
- 23 emergency purposes, in the event it does occur.
- Second, is in the event for dealing
- 25 with vendors for their -- our ability to get

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 products, our employees making sure they're confident
- 3 there is financing out there, their checks won't
- 4 bounce.
- 5 As a matter of fact, Your Honor, for
- 6 the cash flow that was introduced before on a weekly
- 7 basis, we have \$2.8 million in receipts and this
- 8 particular week, total expenses about \$3.5 million,
- 9 of which \$2 million is payroll. Tomorrow is a
- 10 payroll day, Your Honor. Out of the \$2.8 million
- 11 receipts, the banking group collectively has
- 12 collected about a million dollars out of our checking
- 13 account, today, this week.
- 14 THE COURT: How much cash do you have?
- 15 You have to make payroll tomorrow? How much is the
- 16 payroll?
- 17 THE WITNESS: Payable tomorrow is going
- 18 to be a million dollar hit. I'm not sure we have
- 19 enough cash.
- 20 THE COURT: How much money do you have
- 21 to make the payroll?
- 22 THE WITNESS: Around the country we
- 23 didn't sweep past couple of days because of --
- 24 because of the -- because we have not sweeped the
- 25 accounts yet and even the accounts we only attempt to

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 sweep, there is no money left in there because it was
- 3 taken away by the banks.
- 4 MR. SACKS: Let me see if I can
- 5 clarify this, Your Honor.
- 6 THE COURT: Okay.
- 7 Q Mr. Chang, in terms of the projections
- 8 we marked as Debtors' Exhibit 1, has the Debtor been
- 9 able to collect the \$2.8 million which were projected
- 10 for this week?
- 11 A No.
- 12 Q Why was that?
- 13 A Because it's not available in our
- 14 checking account around the country.
- 15 THE COURT: Where do you get the \$2.8
- 16 million from?
- 17 THE WITNESS: Your Honor, if I can
- 18 step up there.
- 19 THE COURT: Let me ask your lawyer.
- 20 I'm looking at the schedule and I see --
- 21 THE WITNESS: On the top.
- 22 THE COURT: \$3 million in total
- 23 operation. That's the receipts?
- 24 THE WITNESS: On top under receipts
- 25 week of May 5th is \$2.8 million.

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 THE COURT: I see. That's what your
- 3 expected receipts are for this week?
- 4 THE WITNESS: Correct.
- 5 O You said approximately a million
- 6 dollars was taken from the accounts of the operating
- 7 companies before the parent company could sweep the
- 8 accounts?
- 9 A Correct.
- 10 Q By whom was that taken?
- 11 A I believe it's between Bank of America,
- 12 which we have deposit relationship with about a third
- 13 of our locations and I believe about another third
- 14 which was Chase.
- 15 Q So you're down about a million dollars
- 16 from what you expected?
- 17 A Down about 1.8 or so expected.
- 18 Q \$1 million less than what you expected?
- 19 A That is correct.
- THE WITNESS: Your Honor, around the
- 21 country we have 4,000 employees, and as you know
- 22 we're very people oriented business here. One of the
- 23 key things, I think, to our ongoing operation is
- 24 protecting the assets we have in this company,
- 25 employee must get paid.

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 DIP financing, you don't know how much
- 3 this will do for the confidence of our employees in
- 4 terms of our ability to pay the payroll and checks
- 5 will be cleared.
- THE COURT: Do you have enough money to
- 7 make the payroll tomorrow? That's what I'm not
- 8 understanding.
- 9 THE WITNESS: I'm sorry?
- 10 THE COURT: Is there enough money to
- 11 make the payroll tomorrow?
- 12 THE WITNESS: No.
- THE COURT: How much more do you need?
- 14 THE WITNESS: I believe probably
- 15 \$500,000 that I can estimate minimal.
- THE COURT: Okay.
- 17 Q Have there been any issues with respect
- 18 to vendors since the Chapter 11 petitions were filed
- 19 this morning?
- 20 A Absolutely.
- Q What issues were those?
- 22 A Even before the filing this morning,
- 23 we, because of our declaration of default by the
- 24 banks of failure, default due to failing to pay
- 25 interest, we have our key vendors stopped making

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 delivering products for us, cancelling our products
- 3 and we couldn't service our customer properly.
- 4 Q The notices of default that you got
- 5 were from whom and when?
- 6 A We have gotten one from Chase on
- 7 Tuesday by fax and we have gotten one from Bank of
- 8 America on Tuesday by fax.
- 9 O Tuesday, May 2nd?
- 10 A Correct.
- 11 Q Have there been any issues with respect
- 12 to vendors today as a result of the filings?
- 13 A Absolutely.
- 14 0 What issues were those?
- 15 A Well, we have more -- on the local
- 16 basis we have a lot of small mom and pop suppliers
- 17 that refuse to do business with us.
- 18 THE WITNESS: Your Honor, one of our
- 19 businesses is family entertainment centers which we
- 20 do, might sound unbelievable to you, but we do 40 to
- 21 50 birthday parties a day on Saturday and these are
- 22 parties for kids from anywhere from 3 to 12 years old
- 23 and the party could be ranging anywhere from 15 to 20
- 24 kids and food that we need to serve over next weekend
- 25 are mom and pop food suppliers.

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 THE COURT: How much do you need to
- 3 spend on the money, for instance, for birthday
- 4 parties. You have to be more specific about the
- 5 expenses in order for me to determine that they are
- 6 truly emergencies; if you don't pay them you'll
- 7 suffer irreparable harm.
- 8 Q Mr. Chang, is it a matter of how much
- 9 you have to spend or a matter of whether the vendors
- 10 will do business with you because you don't have DIP
- 11 financing?
- 12 A I think a vendor will not do business
- 13 with us because they don't see the ability to
- 14 continue paying for them. With the DIP financing, we
- 15 can demonstrate for the vendors with \$15 million DIP
- 16 financing available on day one will ease their
- 17 concern in the future, near future that we have the
- 18 ability to pay the bills to them.
- 19 O How do you think the approval of
- 20 interim DIP financing will affect vendor confidence?
- 21 A Absolutely.
- 22 O Why?
- 23 A Because, you know, we have dealt with
- 24 vendors for the last eight months. Your Honor, we
- 25 really don't want to be here and the fact that we are

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 here because we couldn't work out the financing terms
- 3 with our collective banks, but during the eight
- 4 months while we're under very short stream in terms
- of cash, we can see the vendors' deteriorating
- 6 relationship with us and not providing the product
- 7 for us to continue to do our business in the regular
- 8 way and without this DIP financing, vendors will stop
- 9 dealing with us and then I think our assets would
- 10 deteriorate very quickly.
- 11 O Mr. Chang, if the DIP financing
- 12 proposal is not approved today and Magten and
- 13 Pacholder walk, do you believe that you're going to
- 14 be able to find alternative DIP financing in the
- 15 short term?
- 16 A No.
- 17 O Is your business seasonal?
- 18 A Very seasonal.
- 19 O Where are they now in terms of that?
- 20 A We're predominantly a golf company and
- 21 second and third quarter is typically our best
- 22 quarter. We're going to begin the middle second
- 23 quarter. That's when we need the most product and
- 24 services to maintain our facilities.
- 25 Q Now, if the DIP financing isn't

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        RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
 2
     approved today, Magten walks and you can't get an
     alternative over the short term, what impact will
 3
 4
     that have on your season?
 5
            Α
                   First of all I can't make payroll
     tomorrow. That's my immediate need. I have 4,000
 6
 7
     employees over the country. That's my number one
 8
     objective here.
 9
                   MR. SACKS: I have nothing further,
10
     Your Honor.
11
                   THE COURT: Cross-examination.
12
                   MR. TODER: May I inquire, Your Honor?
13
                   THE COURT: Sure.
14
15
     CROSS-EXAMINATION BY MR. TODER:
16
17
                   Mr. Chang, when did you enter into a
            Q
18
     commitment letter agreement with Magten?
19
                   I believe this was executed yesterday.
            Α
20
            0
                   You were actually one of the DIP
21
     lenders, is that correct?
22
                   I was asked to be one.
            Α
23
                   Did you agree to serve in that
            Q
24
     capacity?
25
            Α
                   As a lender?
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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 Q Yes.
- 3 A Yes.
- 4 Q Thank you.
- 5 MR. TODER: May I approach the witness,
- 6 Your Honor?
- 7 THE COURT: Sure.
- 8 Q I show you this document and ask if you
- 9 could identify the document.
- 10 A Yes.
- 11 Q What is it?
- 12 A This is the term sheet.
- 13 Q Is this actually the commitment letter,
- 14 as well?
- 15 A Correct.
- 16 MR. TODER: I'll offer that in
- 17 evidence, Your Honor.
- THE COURT: Why don't we mark it first?
- 19 MR. TODER: I apologize. Mark this as
- 20 A.
- THE COURT: Chase A.
- 22 Show it to counsel.
- 23 MR. TODER: I'll offer this document in
- 24 evidence.
- MR. SACKS: No objection.

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- THE COURT: Received.
- 3 (The above described document was
- 4 marked Chase Exhibit A in evidence,
- 5 as of this date.)
- 6 Q Mr. Chang, did I correctly understand
- 7 your testimony that unless the DIP lenders receive
- 8 \$500,000 within one day, i.e., today or tomorrow,
- 9 that they can walk?
- 10 A Correct.
- 11 Q I refer you to page 2 of the term sheet
- 12 and specifically to the commitment fee. Could you
- 13 read that paragraph?
- 14 A "That's \$250,000 and the commitment fee
- 15 shall be payable in cash upon delivery by" -- I'm
- 16 sorry my eyes aren't good -- "lender of this
- 17 commitment letter and execution thereof within, must
- 18 occur within five business days of the day of your
- 19 offer."
- 20 Q With regard to the next paragraph,
- 21 which is the closing fee, could you read that as
- 22 well?
- 23 A Sure. "\$250,000 closing fee shall be
- 24 deemed for all purposes to be fulfilled, earned and
- 25 nonrefundable by lenders upon closing of the DIP

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 facility shall be payable on closing."
- 3 Q So \$250,000 is going to be payable upon
- 4 the closing of the transaction; is that correct?
- 5 A Correct.
- 6 Q So if the closing of the transaction
- 7 and the DIP Order is not entered until next week, for
- 8 example, I take it the money is not due?
- 9 A Correct.
- 10 Q Okay.
- 11 THE COURT: When was the first \$250,000
- 12 due under the commitment letter?
- MR. TODER: Which must occur, we know,
- 14 five business days of the date hereof.
- 15 THE COURT: What's the date of the
- 16 letter?
- 17 MR. TODER: May 2nd. It was executed
- 18 yesterday, Your Honor, May 3rd. He said it was
- 19 executed yesterday. That was the testimony of the
- 20 witness.
- 21 THE COURT: Okay.
- 22 Q You testified, did you not, that you
- 23 would be unable to meet payrolls tomorrow?
- 24 A Correct.
- 25 Q Did you execute an Affidavit in

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 connection with the filing of these petitions?
- 3 A Yes.
- 4 O When was that executed?
- 5 A This was yesterday.
- 6 Q It's dated today and sworn to as of
- 7 today, I refer to page 27.
- 8 A I'm sorry, last night we were at the
- 9 time law firm very late.
- 10 Q No problem. I was just correcting you.
- 11 It's not meant in any harsh way. I refer you to page
- 12 4, paragraph 6 of your Affidavit executed today --
- 13 A Okay.
- 14 Q -- which says, in part, "According to
- 15 the Debtors' projections, which assumed the Debtors
- 16 can use cash collateral on the terms described
- 17 herein, there will not be a need, absent unforeseen
- 18 circumstances, to draw down on the postpetition
- 19 financing."
- 20 A That's what I put.
- 21 Q Is that accurate?
- 22 A That is correct. But also
- 23 unforeseen --
- Q Could you just answer my question?
- 25 A Right.

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 Q You were going to say there was some
- 3 unforeseen circumstance, go ahead explain.
- 4 A Because, like I said before, on the
- 5 cash flow report today, we distributed around here,
- 6 we fully anticipate we have \$2.8 million to be used
- 7 for this week and it was not available. That's
- 8 unforeseen.
- 9 Q The amount that you believe you have is
- 10 \$1.8 million?
- 11 A Roughly. That's what was estimated,
- 12 yes.
- 13 Q The payroll you said is approximately a
- 14 million dollars, is that right?
- 15 A That's due tomorrow, but don't
- 16 forget --
- 17 O I understand, but is that correct?
- 18 A Correct.
- 19 O With respect to the \$500,000 that you
- 20 had referred to as a disbursement in connection with
- 21 the commitment and closing fees, to the extent that's
- 22 not due tomorrow, then you would not be obligated to
- 23 pay that aspect; is that correct?
- 24 A Correct.
- 25 Q Is it your testimony, by the way, that

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 as of today, you're uncertain whether you have \$1.8
- 3 million? You don't know how much money you have?
- 4 A We have not sweeped the money yet, so I
- 5 don't know how much money we have.
- 6 Q What has held you back from sweeping
- 7 the money?
- 8 A First of all, because we're uncertain
- 9 in terms of our banking accounts, we're uncertain
- 10 because really we have been trying to prepare for
- 11 this bankruptcy. I'm not just sure where we are in
- 12 terms of our sweeping.
- 13 Q Have you ever been in bankruptcy
- 14 before?
- 15 A No.
- 16 Q Are you an expert on bankruptcy?
- 17 A Absolutely not.
- 18 Q So, to the extent that you testified
- 19 about what you think the effect will be of bankruptcy
- on your suppliers and such, that's based not on
- 21 knowledge of bankruptcy but just your own thoughts?
- 22 A It's based on my experience of the last
- 23 few days.
- Q You testified that since the filing of
- 25 the bankruptcy, this morning, vendors mostly mom and

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 pops, have approached you with regard to concerns
- 3 that they have; is that accurate?
- 4 A I don't think so.
- 5 Q Did you speak to any vendors today as
- 6 to whether or not they were going to do business with
- 7 you going forward?
- 8 A I spoke to our managing office which
- 9 they had informed me these vendors have come and
- 10 talked about it.
- 11 O Did you obtain specifics as to the
- 12 particular vendors and the amounts that they were
- 13 going to supply you?
- 14 A No. sir.
- 15 Q To the extent that the employees are
- 16 paid, I take it they won't be concerned about their
- 17 check. They would have the money in hand.
- 18 A If they were paid, they will be.
- 19 O Have you taken any steps to advise them
- 20 of what you are going to be doing to assure them
- 21 going forward that there will be funds available?
- 22 A We have spoken to our employees and --
- 23 the managers not employees directly, but managers,
- that we're lining up DIP financing, so we'll be on an
- ongoing basis that we should be able to have.

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 O Is it your testimony that if in point
- 3 of fact the DIP loan is approved next Tuesday or
- 4 Wednesday, and not at 5 o'clock tonight, that your
- 5 business will be irreparably harmed?
- 6 A I do believe so.
- 7 Q Do you have any facts to support that?
- 8 A Well, I know because we're a cash
- 9 business. We're 4,000 employees around the country,
- 10 okay. Payroll paychecks, they're small paychecks,
- 11 adds up to a million dollars, so on, but the
- 12 paychecks is one the people depend on the most.
- 13 Q If your paychecks are made and the
- 14 employees are paid, then would you state and aver
- 15 that the employees are likely to be coming back on
- 16 Monday regardless of whether the DIP loan is approved
- 17 today or next Tuesday?
- 18 A If they were paid, I think, and they
- 19 have the confidence of will continue to be paid, I
- 20 think they will be there.
- 21 Q Okay.
- MR. TODER: I have no further
- 23 questions.
- 24 THE COURT: Anyone else want to
- 25 question?

1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.

2

3 CROSS-EXAMINATION BY MR. FLEMING:

- 5 Q Have you ever done business with Magten
- 6 or Pacholder before?
- 7 A No.
- 8 Q How did you find them?
- 9 A Through our law firm, Fried Frank.
- 10 Q Do you know if they found anyone else
- 11 who is a DIP lender other than those two?
- 12 A I have no knowledge.
- 2 So they may have been the only DIP
- 14 lenders that your attorneys talked to on your behalf?
- 15 A That's not correct. We spoke to other
- 16 DIP lenders.
- 17 O Chase?
- 18 A Chase, one of them. We spoke to GMAC.
- 19 We spoke to GE Capital, Heller.
- 20 Q Has any vendor approached you or anyone
- 21 else at your companies stating that unless you
- 22 produce a DIP financing agreement they would not do
- 23 business with you?
- 24 A I'm sorry. I didn't understand your
- 25 question.

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 Q Has anyone told you they wouldn't do
- 3 business with you unless you have a DIP financing
- 4 agreement approved by the Court?
- 5 A No.
- 6 Q If you don't have to pay that half
- 7 million dollars to Magten and Pacholder until after
- 8 Friday, you do have the money to make payroll
- 9 tomorrow?
- 10 A I'm not certain.
- 11 Q But are you prepared to say that you do
- 12 not have the money to meet payroll tomorrow?
- 13 A Based on what I was told, we don't have
- 14 sufficient to handle the entire million dollar
- 15 payroll.
- 16 THE COURT: You do or don't?
- 17 THE WITNESS: We don't.
- 18 O You're about half a million dollars
- 19 short, correct?
- 20 A That's what I understand, yes.
- 21 Q Your projections included a half
- 22 million dollars payable to DIP lenders, correct?
- 23 A Correct.
- Q If you don't have to pay that until
- 25 next week, you do have the half million dollars for

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 tomorrow, correct?
- 3 A Also we have other expenses that need
- 4 to be paid this week which checks are issued.
- 5 Q If you don't get your DIP financing
- 6 agreement approved, are there sites that you know
- 7 will be shut down as a result of the denial that the
- 8 DIP financing is --
- 9 A I'm not certain. I know there will be
- 10 impact on it.
- 11 Q Can you identify sites that you will
- 12 have to shut down between now and say next Tuesday or
- 13 Wednesday that you would have to shut down because
- 14 the DIP financing agreement was not approved?
- 15 A I'm not certain.
- MR. FLEMING: I have nothing else.
- 17 THE COURT: Anyone else?

18

19 CROSS-EXAMINATION BY MR. MASUMOTO:

- 21 Q Mr. Chang, I just wanted some
- 22 clarification on the figures on the budget that was
- 23 produced. Under the column May 5th in the
- 24 disbursements for operations, there is
- 25 payroll-operations and I believe the figure is 1.7 --

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 A Right.
- 3 O -- million. So, when you say there is
- 4 a million dollar payroll, you're saying part of it is
- 5 covered?
- 6 A No, no payroll basically, out of the
- 7 one point there is total of almost \$2 million payroll
- 8 and --
- 9 MR. SACKS: You need to talk up, not
- 10 have a private conversation.
- 11 A The \$2 million, roughly, payroll, a
- 12 million of it will hit tomorrow and the other million
- 13 dollars will be hit over Monday and Tuesday, when
- 14 checks are being presented.
- 15 Q So the million dollars you're talking
- 16 about is a million dollars would have to be available
- 17 immediately tomorrow?
- 18 A Correct.
- 19 O The balance over the next couple of
- 20 days, Monday or Tuesday of next week?
- 21 A Correct.
- 22 O With respect to, again in that same
- 23 column on May 5th, there is an entry for professional
- 24 fees, \$925,000.
- 25 A Correct.

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 Q What's that for?
- 3 A That's paying our consultants Zolfo,
- 4 Cooper and law firm Fried Frank.
- 5 Q You were planning to pay them tomorrow?
- 6 A That's already paid.
- 7 THE COURT: I assume it's a retainer.
- 8 THE WITNESS: Retainer.
- 9 Q This was the prepetition retainer. You
- don't need any further amounts to meet that \$925,000?
- 11 A Not for the consultants, no.
- 12 Q The line entry below that list
- identified as "other operating expenses," there is
- 14 \$150,000 listed.
- 15 THE COURT: Why don't you show him or
- 16 give the witness an extra copy.
- 17 Q Under the \$925,000, there is an
- 18 operating expense figure --
- 19 A Right.
- 20 O -- of \$150,000?
- 21 A Correct.
- 22 Q What types of expenses are included in
- 23 the other operating expenses?
- 24 A These are general supplies,
- 25 maintenance, repairs.

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 Q Is there any reason why -- I'm looking
- 3 across that same line -- on the first column, April
- 4 28th you have \$628,000, May 5th is \$150,000, may 12th
- 5 \$549,000 and going down I see no other figure close
- 6 to \$150,000, why is it 150,000?
- 7 A Because we don't have the cash to pay.
- 8 Q So, in other words, you're paying less
- 9 than the full amount of your expenses due for
- 10 tomorrow?
- 11 A This week.
- 12 Q What expenses aren't you paying that
- 13 you would normally pay if you had the cash available?
- 14 A These are supplies, contracts,
- 15 lawnmower.
- MR. SACKS: Keep your voice up. I
- 17 can't hear you, Mr. Chang.
- 18 A These are supplies, like typically
- 19 maintenance contracts, could be the food vendors.
- 20 Q So, again, my question, is your
- 21 inability to pay more than \$150,000, does that impact
- 22 upon the revenue that you're collecting? Would you
- 23 be collecting greater revenues if you were able to
- 24 spend the \$500,000 that seems to be about the
- 25 average?

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 A Absolutely, it would impact our revenue
- 3 the following week, not this week.
- 4 Q So that will be the revenue for May
- 5 12th?
- 6 A Right.
- 7 Q To what extent?
- 8 A Hard to estimate.
- 9 Q I guess the reason I'm questioning is
- 10 that your revenue stream looking at receipts, 2.8 for
- 11 April 28th, 2.8 for May 5th, 2.761 for May 12th, that
- 12 would seem to be a reduction of \$40,000. Is that the
- 13 effect of not spending \$500,000, not collecting
- 14 \$40,000 in receipts?
- 15 A No.
- 16 Q But you're not able to quantify the
- 17 amount?
- 18 A No.
- 19 Q I note that on May 19th you are again
- 20 projecting receipts of \$2.7 million?
- 21 A Right.
- 22 Q That's after the prior week expense of
- 23 \$549,000?
- 24 A Correct.
- 25 Q So I guess I'm still not able to

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 understand why the reduction in expense payments for
- 3 May 5th at \$150,000, how that impacts upon your
- 4 receipts.
- 5 A Well, potential will be impact more
- 6 than what shows up here. Basically, the receipt
- 7 estimate is based on the local managers' plan which
- 8 was developed by last year and then on a monthly
- 9 basis and then translated by our financial analyst on
- 10 a weekly basis and being validated on a weekly basis.
- 11 Impact the receipts expectations up there is based on
- 12 our plan of which was developed the end of last year.
- 13 Q You're not able to exactly quantify the
- 14 amount of receipts you would have been able to
- achieve had you been able to spend \$500?
- 16 A Our, inability to spend \$500,000
- 17 potentially would reduce the revenue receipt that we
- 18 have on the top line here.
- 19 O With respect to your opening cash
- 20 balance, under May 5th you have \$835,000 listed on
- 21 this sheet. Is that currently what you have on hand?
- 22 A I'm not sure.
- 23 THE COURT: When will you know how much
- 24 money you have in the bank right now?
- THE WITNESS: Typically we sweep around

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 the country Thursday or Friday. Today is Thursday,
- 3 Friday. Usually we know what our cash available
- 4 turned over the country.
- 5 THE COURT: When will you know, for
- 6 instance, the result of the Thursday sweep?
- 7 THE WITNESS: Typically we'll sweep --
- 8 should be about now, yes.
- 9 THE COURT: When will you know? When
- 10 will you know how much you have?
- 11 THE WITNESS: By the end of this
- 12 afternoon. One of the reason why we said we know
- 13 it's going to be short because we knew some of the
- 14 receipts have been garnished early on this week by
- 15 the two banks by a million dollars.
- 16 THE COURT: I don't understand that.
- 17 Can you explain that to me?
- 18 MR. SACKS: Accounts that the Debtors
- 19 would ordinarily sweep and then prepetition put it
- 20 into a Chase collection account and then reborrow,
- 21 instead of sweeping it and now that they're in
- 22 Chapter 11 not putting it into that account but
- 23 holding it pending the cash collateral hearing since
- they are in default, the banks, the deposits, have
- 25 taken it and reduced their loan balance, to the tune

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 of about a million dollars.
- THE COURT: They basically set off?
- 4 MR. SACKS: Yes.
- 5 THE WITNESS: Right.
- 6 MR. MASUMOTO: Your Honor, I have no
- 7 further questions.
- 8 MR. TODER: Your Honor, would you
- 9 indulge me just one or two more questions?
- 10 THE COURT: You might -- we will wait
- 11 until he's done and then you can redirect.

12

13 CONTINUED CROSS-EXAMINATION BY MR. TODER:

- 15 Q Your financial advisor?
- 16 A Zolfo, Cooper.
- 17 Q Did they assist in the preparation of
- 18 this document, which is Exhibit 1?
- 19 A Yes.
- Q Are they familiar with that document?
- 21 A Yes.
- MR. TODER: No further questions, Your
- 23 Honor.
- 24 THE COURT: Okay, go ahead.
- MR. SACKS: Your Honor, first, I

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1
        RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
 2
     haven't offered Exhibit 1 yet.
                                     I'd like to.
 3
                   THE COURT: Any objection? Hearing
 4
     none, it's received.
 5
                   (The above described document was
            marked Debtors' Exhibit 1 in evidence,
 6
 7
            as of this date.)
 8
 9
     REDIRECT EXAMINATION BY MR. SACKS:
10
11
                   Mr. Chang, did you hear about the $1
            0
12
     million sweep by the banks from your accounts after
13
     you signed the Affidavit last night at Fried Frank?
14
            Α
                   Yes.
15
            0
                   Do you still have Chase Exhibit A, the
16
     letter agreement? I'd like to direct your attention
     to two portions of it that Mr. Toder didn't direct
17
     your attention to. The first page down towards the
18
19
     bottom there is a sentence that begins "in addition,"
20
     do you see that sentence?
21
            Α
                   Yes.
22
                   "In addition the following does not
     constitute a commitment on the part of the lenders to
23
     make any loan or other financial accommodation to the
24
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Debtors or any of them unless and until this

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 commitment letter is executed by the Debtors."
- 3 A Yes.
- 4 Q Was that your understanding when you
- 5 first saw this letter?
- 6 A Right.
- 7 Q Now, also I'd like to direct your
- 8 attention to the last page, the first full paragraph.
- 9 There is a sentence there that says "If the terms and
- 10 conditions of this commitment letter are acceptable
- 11 to you, would you please execute and return the
- 12 attached copy hereof, together with your
- 13 nonrefundable commitment fee of \$250,000, by wire
- 14 transfer of federal funds to the accounts and in the
- 15 amounts set forth on Schedule 2 annexed hereto."
- 16 A Right.
- 17 Q Did you send that \$250,000 wire
- 18 completed prior to the Chapter 11 filing?
- 19 A No.
- 20 Q So you're not in compliance with that
- 21 sentence?
- 22 A No.
- 23 Q Is that your concern, as expressed on
- 24 your direct, that if you are not able to pay that
- 25 fee, plus the fee on the interim approval of the DIP

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 loan, that Magten and Pacholder will walk?
- 3 A Right.
- 4 Q Now, one last thing. You mentioned, I
- 5 think, that there had been discussions with Chase, GE
- 6 Capital, Heller and GMAC. Were there also
- 7 discussions with CIT concerning a DIP loan?
- 8 A That's right, I forgot CIT.
- 9 MR. SACKS: Nothing further.
- 10 THE COURT: Any other witnesses?
- MR. SACKS: No, Your Honor.
- 12 THE COURT: Do you have any witnesses?
- 13 MR. TODER: May I have one second, Your
- 14 Honor?
- THE COURT: Sure.
- MR. SACKS: May Mr. Chang step down,
- 17 Judge?
- 18 THE COURT: Yes.
- 19 THE WITNESS: Thank you.
- 20 MR. TODER: No further witnesses, Your
- 21 Honor.
- 22 THE COURT: Okay. The evidence sounds
- 23 to me they're not going to be able to make payroll.
- 24 Regardless of what he said in his Affidavit.
- 25 MR. TODER: Would Your Honor allow a

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 little argument on that?
- THE COURT: Sure.
- 4 MR. TODER: It strikes me that there is
- 5 a real issue of credibility as to what he says and
- 6 doesn't say and what he does know and doesn't know.
- 7 On the one hand, he says he stopped sweeping and
- 8 he'll know in a little bit what Thursday sweeps would
- 9 be.
- 10 Put aside the fact that it's
- 11 extraordinary that the CEO of the business doesn't
- 12 have a sense of what cash he has when he's in
- 13 bankruptcy and knows this is a critical issue. Put
- 14 aside the fact that he says he didn't have a problem
- and is not going to have a problem borrowing 18
- 16 months for this entire facility. What it really
- 17 boils down to, I would suggest, were one to put it to
- 18 the test, if you will, what's going to happen, the
- 19 money's going to be there. I don't have the
- 20 slightest scintilla of a doubt about that.
- 21 THE COURT: Are you willing to
- 22 quarantee that?
- 23 MR. TODER: From me a guarantee is
- 24 worthless.
- THE COURT: Not you personally, I meant

1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.

- 2 Chase.
- 3 MR. TODER: No, I don't think the
- 4 burden is on us. What you've got is testimony all
- 5 over the board on these various issues and in point
- of fact, it's not he who put together and did this
- 7 analysis.
- 8 He's just testifying about what he's
- 9 heard from various spots and said he didn't know.
- 10 That's not the testimony of proof of irreparable
- 11 harm. That has to be demonstrated by clear and
- 12 convincing.
- 13 THE COURT: I have evidence before me
- 14 they'll need \$2 million to make payroll by Monday. A
- 15 million dollars tomorrow and a million dollars Monday
- 16 or Tuesday. Nobody has refuted that. The only
- 17 question is how much money they have and how much
- 18 money they'll have by Monday.
- 19 MR. TODER: It's the weekend. The
- 20 question is whether they have it today. It's
- 21 perfectly clear we can all take judicial notice of
- 22 the fact that golf facilities do best on the weekend.
- 23 THE COURT: That goes into the next
- 24 week.
- 25 MR. TODER: What bothers me most about

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 this, Your Honor, is that we have to put a premium on
- 3 people coming up with persuasive credible testimony,
- 4 not based on "I think, I hear," but what you heard
- 5 was exactly that and that's not appropriate for
- 6 irreparable standards.
- 7 THE COURT: Would you agree the Debtor
- 8 would be irreparably harmed if he couldn't meet
- 9 payroll?
- 10 MR. TODER: That's why we went along
- 11 with use of cash collateral. We understood this not
- 12 to be a problem, Your Honor.
- 13 THE COURT: My notes indicate that the
- 14 witness testified that the Debtor has \$1.8 million
- 15 and will have \$1.8 million.
- MR. SACKS: What the witness said, I
- 17 think, Your Honor, instead of getting 2.8 in receipts
- 18 this week, they'll get 1.8 in receipts this week
- 19 because a million dollars has been lost to Bank of
- 20 America and Chase because they paid down their loans;
- 21 so that the estimate that was prepared that shows
- 22 week ending May 5th starting with receipts of \$2.8
- 23 million is, in his estimate, based on what he learned
- this morning had been swept out of those accounts by
- 25 the banks reducing their loans, it is down by a

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 million dollars. So, starting -- before he even
- 3 starts to sweep, he's off by a million dollars.
- 4 THE COURT: What are the disputed
- 5 issues? Debtor has 1.8. He needs 2.
- 6 MR. TODER: No. He has 1.8 for the
- 7 week ending May 5th.
- 8 THE COURT: Right.
- 9 MR. SACKS: The ending cash balance was
- 10 supposed to be \$46,000.
- 11 THE COURT: Let me hear Mr. Toder.
- 12 MR. TODER: My point, Your Honor, is
- 13 this. Saturday and Sunday is a tremendous amount of
- 14 the business. I don't know the percentage, but we
- 15 can make our assumptions or ask the witness what
- 16 percentage of the week's receipts are received in
- 17 cash on Saturday and Sunday.
- 18 What I'm suggesting to you is we've got
- 19 \$1.8 million. The key item here is payroll, pure and
- 20 simple. We don't need to have a big sweep on
- 21 Saturday. All they do is what everybody does, is
- 22 they have an armored truck come and pick up at the
- 23 various places. That's what I'm familiar with, what
- 24 they used to do at retail establishments.
- MR. SACKS: Just not what happens.

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 MR. TODER: In point of fact, what I'm
- 3 suggesting, even if there was 1.8 only, instead of
- 4 2.8, and I don't, of course, know that to be the case
- 5 because Chase does not set off a million dollars,
- 6 that I know for sure --
- 7 THE COURT: Chase wasn't accused of
- 8 doing it.
- 9 MR. TODER: Chase set off some, there
- 10 is no question, but it's not that magnitude, that's
- 11 the point. Even if that was the case, it's
- 12 inconceivable for the week ending May 12th which
- would be on a Tuesday, \$2.76 million is coming in.
- 14 One could ask, if one wanted to, what percentage of
- 15 that is based on Saturday and Sunday revenues so we
- 16 would be able to fund a Monday payroll, irrespective
- of anything else, when we're almost there on a 1.8
- 18 for the \$2 million. That's the point I'm making,
- 19 Your Honor. I didn't think it was quite
- 20 controvertible.
- MR. SACKS: May I be heard, Your Honor?
- 22 THE COURT: Sure.
- 23 MR. SACKS: The projected ending cash
- 24 balance before this million dollars was swept away
- 25 was \$46,000. Subtract a million dollars from that

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 you're basically a million in the hole. Most of the
- 3 expenses for the week ending May 5th have already
- 4 been incurred and it's -- God willing it doesn't rain
- 5 this weekend, but I don't think we should put the
- 6 success --
- 7 THE COURT: It's going to rain
- 8 somewhere and be nice in other places because you
- 9 have places all over the country.
- 10 MR. SACKS: I think what was very clear
- 11 from Mr. Chang, although he didn't know the exact
- 12 amount that will be swept today, which likely could
- 13 get worse than get better, he knows he's out a
- 14 million dollars from his projection already and he
- 15 knows he has a DIP line available today and doesn't
- 16 know if it will be available on Monday.
- 17 THE COURT: When will you know how much
- 18 cash you will have at the end of the weekend?
- MR. SACKS: Tuesday morning.
- THE COURT: Tell you what concerns me.
- 21 Tell me you only need \$500,000 and that's all you may
- 22 ever need because the likelihood of setoffs of
- 23 prepetition bank loans against postpetition receipts,
- 24 I think is unlikely. What I'm hearing is you're
- 25 going to have to borrow \$500,000 and to do that

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1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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- 2 you're going to have to pay \$500,000.
- 3 MR. SACKS: That's also to keep the
- 4 assurance of having the line at all, Judge. That's
- 5 not a small point. There was nobody out there to
- 6 lend to this company before Magten and Pacholder came
- 7 along and it's not a drive equal point.
- 8 The fact of the matter is that we went
- 9 to five other people, nobody offered us anything
- 10 close to acceptable or close to take us through the
- 11 winter as opposed to the summer when we don't need
- 12 them, until Magten and Pacholder came along, and I
- don't think it's appropriate to risk on Monday or
- 14 Tuesday waking up and having them say "Forget it."
- 15 MR. TODER: May I consult with my
- 16 client with respect to the alternate DIP point?
- 17 THE COURT: Why don't we take a recess.
- 18 MR. TODER: Thanks.
- 19 (Whereupon, at this point in the
- 20 proceedings there was a recess, after which
- 21 the proceedings continued as follows:)
- 22 THE COURT: We had a conference in
- 23 chambers and what I'm going to do is adjourn this
- 24 hearing until tomorrow morning at 10:00. Between now
- and 10:00, Chase has agreed to let the Debtor use

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 cash collateral.
- I will ask you to explain the
- 4 conditions so everybody has agreed on what the
- 5 conditions are and then we'll reconvene tomorrow
- 6 morning and continue the hearing, if necessary,
- 7 additional evidence if necessary.
- 8 MR. TODER: As adequate protection for
- 9 the allowance of the use of cash collateral, Chase
- 10 would receive a replacement lien on all assets of the
- 11 Debtors subject only to it being to the extent of
- 12 diminution in the value of collateral that it has a
- 13 perfected lien on and provided further that in the
- 14 event that this Court approves a DIP loan, then the
- 15 liens, replacement liens which were granted to Chase
- 16 shall be automatically reduced in priority such that
- 17 they will be immediately junior to the liens being
- 18 granted to the DIP lender.
- 19 THE COURT: I think you were a little
- 20 generous. You didn't mean you'd be subordinated with
- 21 respect to property in which you had perfected liens.

- 23 MR. TODER: Of course not. This is not
- 24 a priming DIP. I apologize, thank you, Your Honor.
- MR. FIRST: The stuff as to which you

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 had a -- first you'd have replacement of the assets
- 3 of the Debtors as to which on a pre petition basis
- 4 you had a first and valid perfected lien. As to
- 5 which you had a first perfected lien, you're asking
- 6 for granting of replacement lien on those assets and
- 7 with respect to assets as to which you had a
- 8 subordinated lien, you're asking for replacement lien
- 9 to the extent of that priority and with respect to
- 10 the assets as to which you are unperfected you'll
- 11 only get replacement lien to the effect they were
- 12 values prepetition.
- 13 THE COURT: To the extent that you have
- 14 a valid lien, you get a replacement lien with the
- 15 same priority. To the extent you didn't have a lien
- in properly, I guess you're coming in at whatever
- 17 position exists the next position, but if there is
- 18 another DIP lender or DIP loan, you will drop down
- 19 below that DIP loan on that property.
- 20 MR. TODER: I think that is correct.
- 21 MR. FIRST: On all assets.
- 22 THE COURT: He's not agreeing to be
- 23 primed on stuff on which he doesn't have a lien.
- 24 MR. SCHELER: Brad Scheler from Fried
- 25 Frank. Mr. Toder, we're providing these protections

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 and these replacement liens for the use and
- 3 diminution of cash collateral. It doesn't address
- 4 the entirety of your collateral position, because
- 5 that's not up before the Court.
- 6 MR. TODER: Wait, Your Honor. That's a
- 7 fair point because rather than necessitate the making
- 8 of needless motions, we clearly have collateral other
- 9 than cash collateral, like real estate and indeed the
- 10 papers that --
- THE COURT: You want a 363(e) --
- MR. TODER: Exactly. The papers put in
- 13 was granting replacement liens with respect to more
- 14 than cash collateral, which is no different than what
- 15 you had in your Order.
- MR. SCHELER: Your Honor, we did a
- 17 narrow protection. This is not about our Order.
- 18 This certainly isn't our transaction. All we're
- 19 doing tonight is bridging the use of cash collateral
- 20 until tomorrow. I respectfully submit we should take
- 21 all this up and protect them on the use of cash
- 22 collateral.
- 23 THE COURT: Between now and 10:00
- 24 tomorrow morning it's not likely that they'll blow a
- 25 hole in one of your leaseholds.

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 MR. TODER: I don't disagree. It's a
- 3 matter of principle. The Order they were submitting
- 4 to this Court provided, Your Honor, for it to be --
- 5 THE COURT: Let me hear, please. Go
- 6 ahead.
- 7 MR. TODER: The Order that was being
- 8 submitted by counsel for the Debtor today provided
- 9 that it was going to grant adequate protection in the
- 10 form of replacement liens with regard not just to
- 11 cash collateral but all collateral including cash
- 12 collateral.
- THE COURT: Where are you referring?
- 14 MR. TODER: Paragraph 27, Your Honor.
- 15 Page 18. Last line, carried over to the next line.
- 16 THE COURT: Page 18?
- 17 MR. TODER: Yes, sir.
- 18 MR. TODER: Paragraph 27, I think. May
- 19 I approach the bench, Your Honor?
- 20 THE COURT: I'm looking at an interim
- 21 Order. It does say it's not limited to cash
- 22 collateral in the proposed Order.
- 23 MR. SACKS: It has limitations on the
- 24 extent of the liens further in the paragraph.
- Only applied to the same type of

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 property.
- 3 THE COURT: I don't understand what the
- 4 problem is. If you do something to their collateral,
- 5 then they have a replacement lien.
- 6 MR. SCHELER: Your Honor, if this was
- 7 easy, it wouldn't be -- in the context of an entire
- 8 financing package, there is no question, no question
- 9 whatsoever, that Chase should be protected fully and
- 10 completely.
- 11 THE COURT: You're just not willing to
- 12 do it.
- MR. SCHELER: Between now and tomorrow
- 14 when we're cobbling together an interim arrangement
- 15 and none of us are getting what we want.
- We're taking the risk of not being able
- 17 to announce tonight we have a Debtor in Possession
- 18 facility in place. It may not happen tomorrow. It
- 19 seems to me Mr. Toder's client, in similar vein,
- 20 should understand not much is going to happen between
- 21 now and 10:00 tomorrow. We're adjourning over night.
- 22 So all I'm suggesting is that since
- 23 there are certain obligations that have to be met, I
- 24 will assure Mr. Toder and his client when we get to
- 25 the point where we hammer out an Order, it will be

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 retro to the first day of the case with the attention
- 3 it may get.
- I want, in the abstract on the fly, I'm
- 5 concerned that we'll have created an impediment to
- 6 what our Debtor in Possession lender may do and I
- 7 don't want to do that. So, Your Honor, to get us out
- 8 of here, I have no problem.
- 9 THE COURT: All right.
- 10 MR. SCHELER: Good. I'm done. One
- 11 other thing, I must inform everybody that Mr. Gung
- 12 had gone out in the hall to make some phone calls to
- 13 set into motion getting information that the Judge
- 14 requested in chambers. One of the things that he
- 15 learned in that is that it appears the \$250,000 wire
- 16 yesterday went through. It's no longer in our
- 17 account and has gone to the proposed DIP lenders.
- 18 They don't know if it's arrived, but it's no longer
- 19 in the account.
- 20 MR. FIRST: No longer under the control
- 21 of the Debtor.
- 22 MR. SACKS: It was wired yesterday
- 23 after the close of business and since it was
- 24 something that could be recalled and wouldn't go
- 25 through until this morning after it was filed, we

- 1 RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
- 2 told the Debtors to recall it. Although we attempted
- 3 to recall it, it did not get recalled and it's gone
- 4 through. We just learned that.
- 5 THE COURT: We can deal with that
- 6 tomorrow.
- 7 MR. SACKS: Since we had said the
- 8 contrary, we wanted to let you know that.
- 9 MR. TODER: I appreciate that. I would
- 10 love to know what account it was, whether it was
- 11 Chase or some other account. Putting that aside, I
- 12 find counsel's suggestion unattractive and I would
- 13 ask the Court to rule on that.
- 14 THE COURT: With respect to the use of
- 15 cash collateral, you get a lien to the same extent
- 16 that you have a lien. If you're getting a
- 17 replacement lien on property you don't have lien on,
- 18 you agree to get it wherever you line up, whether
- 19 first, second or third, depending on the pre existing
- 20 liens and if there is a different DIP financier on
- 21 that property, you'll drop down to accommodate the
- 22 DIP financier.
- 23 I'll deal with the liens on the other
- 24 property. Mr. Scheler is right, it's late to start
- 25 dealing with this issue. It's just been raised and I

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        RANDALL'S ISLAND FAMILY GOLF CENTERS, INC.
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    haven't asked you to put a motion. I'd be inclined
     to grant them protection in the event you want to use
3
     their collateral.
4
                   I will see you here tomorrow morning
5
    and we can talk about the $250,000 then.
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3	C E R T I F I C A T E
456	STATE OF NEW YORK)) ss.: COUNTY OF NEW YORK)
7	I, HOPE LYNN MENAKER, a Shorthand
8	Reporter and Notary Public within and for
9	the State of New York, do hereby certify:
LO	I reported the proceedings in the
11	within-entitled matter, and that the within
L2	transcript is a true record of such
L3	proceedings.
L4	I further certify that I am not
15	related, by blood or marriage, to any of
L6	the parties in this matter and that I am
L7	in no way interested in the outcome of this
18	matter.
L9	IN WITNESS WHEREOF, I have hereunto
20	set my hand thisday of,
21	2000.
22	
23	HOPE LYNN MENAKER
24	
25	